# ACSC/STAT 4720, Life Contingencies II Fall 2017 Toby Kenney

Homework Sheet 7 Model Solutions

## **Basic Questions**

1. An insurance company sells a 5-year annual life insurance policy to a life aged 54, for whom the lifetable below is appropriate.

| x  | $l_x$    | $d_x$ |
|----|----------|-------|
| 54 | 10000.00 | 12.23 |
| 55 | 9987.77  | 13.47 |
| 56 | 9974.30  | 14.82 |
| 57 | 9959.48  | 16.31 |
| 58 | 9943.16  | 17.95 |

The annual gross premium is \$1,252. Initial expenses are \$170 plus 30% of the first premium. The death benefits are \$800,000. Renewal costs are 3% of each subsequent premium. The interest rate is i = 0.05

(a) Calculate the expected net cash-flows associated with this policy (assuming no reserve). [This is the profit vector for the policy.]

We calculate the following:

| t | Premium        | Expenses | Interest | Expected Death | Net Cash |
|---|----------------|----------|----------|----------------|----------|
|   | $(at \ t - 1)$ |          |          | Benefits       | Flow     |
| 0 |                | 566.00   |          |                | -566.00  |
| 1 | 1,320          | 0.00     | 66.00    | 978.4          | 407.60   |
| 2 | 1,320          | 39.60    | 64.02    | 1078.91951857  | 265.50   |
| 3 | 1,320          | 39.60    | 64.02    | 1188.65484295  | 155.77   |
| 4 | 1,320          | 39.60    | 64.02    | 1310.10855988  | 34.31    |
| 5 | 1,320          | 39.60    | 64.02    | 1444.20888329  | -99.79   |

(b) Which of the following is the internal rate of return of the policy:

(*i*) i = 0.12429

(*ii*) i = 0.17937

(*iii*) i = 0.23581

 $(iv) \ i = 0.24836$ 

The profit signature is calculated as follows.

| t | P(in force) | $\Pr_t$      | $\Pi_t$        |
|---|-------------|--------------|----------------|
| 0 | 1.000000    | -566.00      | -566.00        |
| 1 | 1.000000    | 407.60       | 407.60         |
| 2 | 0.998777    | 265.50048143 | 265.175774341  |
| 3 | 0.997430    | 155.76515705 | 155.364840596  |
| 4 | 0.995948    | 34.31144012  | 34.1724101646  |
| 5 | 0.994316    | -99.78888329 | -99.2216832774 |

We evaluate

 $407.60(1+i)^{-1} + 265.175774341(1+i)^{-2} + 155.364840596(1+i)^{-3} + 34.1724101646(1+i)^{-4} - 99.2216832774(1+i)^{-5} - 5666(1+i)^{-5} - 5666(1+i)^{-5} - 566(1+i)^{-5} - 56(1+i)^{-5} -$ 

for each given value of i.

 i
 NPV

 0.12429
 81.803322898

 0.17937
 39.145101864

 0.23581
 0.003068023

 0.24836
 -8.128575093

So the answer is (iii) i = 0.22125.

2. An insurance company sells a 5-year annual life insurance policy to a life aged 32, for whom the lifetable below is appropriate.

| x  | $l_x$    | $d_x$ |
|----|----------|-------|
| 32 | 10000.00 | 2.14  |
| 33 | 9997.86  | 2.34  |
| 34 | 9995.52  | 2.56  |
| 35 | 9992.96  | 2.81  |
| 36 | 9990.15  | 3.08  |

The annual gross premium is \$190. Initial expenses are \$60 plus 20% of the first premium. The death benefits are \$680,000. Renewal costs are 2% of each subsequent premium. The interest rate is i = 0.06. Reserves are calculated on the basis i = 0.04, with mortality following the table.

(a) Calculate the reserves.

The expected present value of future benefits and future premiums in each year are given below:

| - | Year | EPV future benefits | EPV premiums  | Reserve      |
|---|------|---------------------|---------------|--------------|
|   | 1    | 777.27534572        | 865.497741283 | 0            |
|   | 2    | 662.98823903        | 702.668021889 | 0            |
|   | 3    | 530.477868013       | 537.252486758 | 0            |
|   | 4    | 377.635678002       | 365.188116287 | 12.447561715 |
|   | 5    | 201.583174812       | 186.2         | 15.383174812 |

(b) Calculate the profit signature.

We first calculate the profit vector

| t | Reserves     | Premium        | Expenses | Interest      | Expected Death | Change in                             | Net Cash     |
|---|--------------|----------------|----------|---------------|----------------|---------------------------------------|--------------|
|   |              | $(at \ t - 1)$ |          |               | Benefits       | Reserves                              | Flow         |
| 0 |              |                | 98.00    |               |                |                                       | -98.00       |
| 1 | 0            | 190            | 0.00     | 11.400        | 145.52         | 0.00000000000000000000000000000000000 | 55.88000000  |
| 2 | 0            | 190            | 3.80     | 11.172        | 159.154058969  | 0.00000000000000000000000000000000000 | 38.217941031 |
| 3 | 0            | 190            | 3.80     | 11.172        | 174.158022794  | 12.447561715                          | 10.766415491 |
| 4 | 12.447561715 | 190            | 3.80     | 11.9188537029 | 191.214615089  | 15.383174812                          | 3.968625517  |
| 5 | 15.383174812 | 190            | 3.80     | 12.0949904887 | 209.646501804  | 0.0000000                             | 4.031663497  |

The profit signature is then calculated as

| t | P(in force) | $\Pr_t$      | $\Pi_t$       |
|---|-------------|--------------|---------------|
| 0 | 1.000000    | -98.00       | -98.00        |
| 1 | 1.000000    | 55.88000000  | 55.88         |
| 2 | 0.999786    | 38.217941031 | 38.2097623916 |
| 3 | 0.999552    | 10.766415491 | 10.7615921369 |
| 4 | 0.999296    | 3.968625517  | 3.96583160464 |
| 5 | 0.999015    | 4.031663497  | 4.02769230846 |

(c) Calculate the profit margin at a risk discount rate of i = 0.08.

At a risk discount rate of i = 0.08, the NPV is

 $55.88(1.08)^{-1} + 38.2097623916(1.08)^{-2} + 10.7615921369(1.08)^{-3} + 3.96583160464(1.08)^{-4} + 4.02769230846(1.08)^{-5} - 98 = 0.693646(1.08)^{-4} + 10.7615921369(1.08)^{-3} + 10.7615921369(1.08)^{-3} + 10.7615921369(1.08)^{-3} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-5} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-5} + 10.7615921369(1.08)^{-4} + 10.76159(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.7615921369(1.08)^{-4} + 10.761592169(1.08)^{-4} + 10.761592169(1.08)^{-4} + 10.761592169(1.08)^{-4} + 10.761592169(1.08)^{-4} + 10.761592169(1.08)^{-4} + 10.76159(1.08)^{-4} + 10.76159(1.08)^{-4} + 10.76159(1.08)^{-4} + 10.76159(1.08)^{-4} + 10.76159(1.08)^{-4} + 10.76159(1.08)^{-4} + 10.76159(1.08)^{-4} + 10.76159(1.08)^{-4$ 

The NPV of premiums received is

 $190 \left(1.000000 + 0.999786(1.08)^{-1} + 0.999552(1.08)^{-2} + 0.999296(1.08)^{-3} + 0.999015(1.08)^{-4}\right) = 818.949730942$ 

so the profit margin is  $\frac{0.6985364851}{818.949730942} = 0.085296625508\%$ .

3. For the policy in Question 2:

(a) Calculate the reserves and profit signature for a general premium. [You may assume that P is such that the reserves are zero in Years 1 and 2.]

| x  | $l_x$    | $d_x$ |
|----|----------|-------|
| 32 | 10000.00 | 2.14  |
| 33 | 9997.86  | 2.34  |
| 34 | 9995.52  | 2.56  |
| 35 | 9992.96  | 2.81  |
| 36 | 9990.15  | 3.08  |
|    |          |       |

The reserve in Year 3 is  $680000 \left(\frac{2.56}{9995.52}(1.04)^{-1} + \frac{2.81}{9995.52}(1.04)^{-2} + \frac{3.08}{9995.52}(1.04)^{-3}\right) - 0.98P \left(1 + \frac{9992.96}{9995.52}(1.04)^{-1} + \frac{9990.15}{9995.52}(1.04)^{-1} + \frac{9990.15}{9995.52}(1.04)^{-1}\right) - 0.98P \left(1 + \frac{9992.96}{9995.52}(1.04)^{-1} + \frac{9990.15}{9995.52}(1.04)^{-1}\right) - 0.98P \left(1 + \frac{9992.96}{9995.52}(1.04)^{-1}\right) - 0.98P \left(1 + \frac{9992.96}{9995.52}(1.04)^{-1}$ 

The reserve in Year 4 is  $680000 \left(\frac{2.81}{9992.96}(1.04)^{-1} + \frac{3.08}{9992.96}(1.04)^{-2}\right) - 0.98P \left(1 + \frac{9990.15}{9992.96}(1.04)^{-1}\right) = 377.635678003 - 1.9220427173P.$ 

The reserve in Year 5 is

 $680000 \left( \tfrac{3.08}{9990.15} (1.04)^{-1} \right) - 0.98P = 201.583174811 - 0.98P$ 

The profit vector is then Exp.  $\overline{\text{Res.}}$ tPrem Exp. Reserves Interest Exp. D. Net Cash Benefits Payment Flow 0 60 + 0.2P-60 - 0.2P1 0 P0.000000.06P145.520.000000000001.06P - 145.522P0 530.354 - 2.8270P3.86578285668P - 689.5077685910.02P0.0588P159.154P3 530.478 - 2.828P0.02P31.829 - 0.1109P174.158377.539 - 1.9215P10.60955736 - 0.03695289336PP4 377.636 - 1.922P0.02P22.658 - 0.0565P191.215 201.526 - 0.97972P7.496028783 - 0.01856528034P201.583 - 0.98P5P0.02P12.095 209.6474.031663496

The profit signature is then calculated as

| - | t | P(in force) | $\Pr_t$                        | $\Pi_t$                          |
|---|---|-------------|--------------------------------|----------------------------------|
|   | 0 | 1.000000    | -60 - 0.2P                     | -60 - 0.2P                       |
|   | 1 | 1.000000    | 1.06P - 145.52                 | 1.06P - 145.52                   |
|   | 2 | 0.999786    | 3.86578285668P - 689.507768591 | 3.86495557915P - 689.360213929   |
|   | 3 | 0.999552    | 10.60955736 - 0.03695289336P   | 10.6048042783 - 0.0369363384638P |
|   | 4 | 0.999296    | 7.496028783 - 0.01856528034P   | 7.49075157874 - 0.0185522103826P |
|   | 5 | 0.999015    | 4.031663496                    | 4.02769230746                    |

(b) Calculate the premium that gives an internal rate of return of i = 0.12.

At risk discount rate i = 0.12, the NPV is  $(1.06P - 145.52)(1.12)^{-1} + (3.86495557915P - 689.360213929)(1.12)^{-2} + (10.6048042783 - 0.0369363384638P)(1.12)^{-3} + (7.49075157874 - 0.0185522103826P)(1.12)^{-4} + (4.02769230746)(1.12)^{-5} - 60 - 0.2P = 3.78946667489P - 724.888094352$ 

Setting this equal to zero gives  $P = \frac{724.888094352}{3.78946667489} = \$191.29$ 

4. For a 5-year term insurance policy sold to a life aged 39, with the following lifetable:

| x  | $l_x$    | $d_x$ |
|----|----------|-------|
| 39 | 10000.00 | 9.64  |
| 40 | 9990.36  | 10.71 |
| 41 | 9979.65  | 11.90 |
| 42 | 9967.75  | 13.23 |
| 43 | 9954.52  | 14.70 |

an actuary performs the following profit test without reserves:

| Year | Premium | Expenses | Interest | Expected Death Benefits | $Pr_t$  |
|------|---------|----------|----------|-------------------------|---------|
| 0    |         | 200      |          |                         | -200    |
| 1    | 900     | 0        | 36.00    | 771.00                  | 165.00  |
| 2    | 900     | 18       | 35.28    | 857.90                  | 59.38   |
| 3    | 900     | 18       | 35.28    | 954.19                  | -36.91  |
| 4    | 900     | 18       | 35.28    | 1061.76                 | -144.48 |
| 5    | 900     | 18       | 35.28    | 1181.36                 | -264.08 |

Calculate the reserves needed to ensure that all cash flows are non-negative.

We work backwards. In the final year, the reserve needed is  $264.08(1.04)^{-1} = 253.923076923$ . The expected reserve payment at the end of Year 4 is therefore  $253.923076923 \times \frac{9954.52}{9967.75} = 253.58604978$ . This makes the net cash flow for Year 4 – 398.06604978. The reserve for Year 4 is therefore  $398.06604978(1.04)^{-1} = 382.755817096$ . The expected reserve payment at the end of Year 3 is therefore  $382.755817096 \times \frac{9967.75}{9979.65} = 382.299408883$ .

This makes the net cash flow at the end of Year 3 -419.209408883. The reserve for Year 3 is therefore  $419.209408883(1.04)^{-1} = 403.08597008$ . The expected reserve payment at the end of Year 2 is therefore  $403.08597008\frac{9979.65}{9990.36} = 402.653848441$ . The net cash flow for Year 2 is therefore -343.273848441, so the reserve for Year 2 is  $343.273848441(1.04)^{-1} = 330.071008116$ . The expected reserve payment at the end of Year 1 is  $330.071008116 \times 0.999036 = 329.752819664$ . The net cash flow at the end of Year 1 is therefore -164.752819664. The reserve for Year 1 is therefore  $164.752819664(1.04)^{-1} = 158.416172754$ 

In summary, the reserves are:

| Year | Reserve |
|------|---------|
| 1    | 158.42  |
| 2    | 330.07  |
| 3    | 403.09  |
| 4    | 382.76  |
| 5    | 253.92  |

## **Standard Questions**

5. An insurer sells a 5-year disability income protection policy for a life aged 42. The transition probabilities are given in the following table:

| x  | $p_{x}^{01}$ | $p_{x}^{02}$ | $p_x^{10}$ | $p_x^{12}$ |
|----|--------------|--------------|------------|------------|
| 42 | 0.002136     | 0.001426     | 0.126260   | 0.082503   |
| 43 | 0.002186     | 0.001497     | 0.123351   | 0.087253   |
| 44 | 0.002241     | 0.001584     | 0.120121   | 0.091034   |
| 45 | 0.002299     | 0.001715     | 0.116980   | 0.096115   |
| 46 | 0.002368     | 0.001860     | 0.113402   | 0.103358   |

The probability of being in each state at the start of each year is

| $_{t}p_{42}^{00}$ | $_{t}p_{42}^{01}$  |
|-------------------|--|
| 0.996438          | 0.002136   |
| 0.993031596582    | 0.003864363324   |
| 0.989697441912    | 0.00527376749426   |
| 0.986341721701    | 0.00642526842903   |
| 0.982900107192    | 0.00736818444134   |
|                   | $\begin{array}{c} 0.996438\\ 0.993031596582\\ 0.989697441912\\ 0.986341721701 \end{array}$ |

The policy pays a benefit of \$45,000 at the end of any year if the life is disabled at that time (State 1), and pays a death benefit of \$350,000 at the end of the year if the life is dead (State 2). The interest rate is i = 0.07. Initial expenses are \$400 plus 20% of the first premium. Renewal expenses are 2% of each subsequent premium. The premium is \$1,460 at the start of each year. Use a profit test to calculate the reserves for each year in each state using a reserve rate of i = 0.06 and calculate the profit margin at a risk discount rate of i = 0.08.

We first perform a profit test in each state without reserves:

#### Healthy

| t | Premium        | Expenses | Interest | Expected Death | Expected Disability | Net Cash |
|---|----------------|----------|----------|----------------|---------------------|----------|
|   | $(at \ t - 1)$ |          |          | Benefits       | Benefits            | Flow     |
| 0 |                | 692.00   |          |                |                     | -692.00  |
| 1 | 1,460          | 0.00     | 102.200  | 499.10         | 96.120              | 966.98   |
| 2 | 1,460          | 29.20    | 100.156  | 523.95         | 98.370              | 908.636  |
| 3 | 1,460          | 29.20    | 100.156  | 554.40         | 100.845             | 875.711  |
| 4 | 1,460          | 29.20    | 100.156  | 600.25         | 103.455             | 827.251  |
| 5 | 1,460          | 29.20    | 100.156  | 651.00         | 106.560             | 773.396  |

### Disabled

| t | Premium        | Expenses | Interest | Expected Death | Expected Disability | Net Cash   |
|---|----------------|----------|----------|----------------|---------------------|------------|
|   | $(at \ t - 1)$ |          |          | Benefits       | Benefits            | Flow       |
| 2 | 0              | 0        | 0        | 30538.55       | 35522.820           | -66061.370 |
| 3 | 0              | 0        | 0        | 31861.90       | 35498.025           | -67359.925 |
| 4 | 0              | 0        | 0        | 33640.25       | 35410.725           | -69050.975 |
| 5 | 0              | 0        | 0        | 36175.30       | 35245.800           | -71421.100 |

We now work backwards to calculate the reserves:

| Year | Healthy  | Disabled      | Expected Healthy | Expected Disabled |
|------|----------|---------------|------------------|-------------------|
|      | Reserves | Reserves      | Reserve Payment  | Reserve Payment   |
| 5    | 0        | 67378.3962264 |                  |                   |
| 4    | 0        | 115161.671588 | 154.902932924    | 53020.3968825     |
| 3    | 0        | 149249.654551 | 258.077306029    | 90844.7088238     |
| 2    | 0        | 173470.236136 | 326.259744848    | 117817.080304     |
| 1    | 0        | N/A           | 370.532424386    | N/A               |

We add these reserves for the disabled state to the profit test (since reserves in the healthy state are all zero, we do not include them).

### Healthy

| t | Premium        | Expenses | Interest | Expected Death | Expected Disability | Expected Reserve | Net Cash |
|---|----------------|----------|----------|----------------|---------------------|------------------|----------|
|   | $(at \ t - 1)$ |          |          | Benefits       | Benefits            | Payments         | Flow     |
| 0 |                | 692.00   |          |                | -692.00             |                  |          |
| 1 | 1,460          | 0.00     | 102.200  | 499.10         | 96.120              | 370.532          | 596.448  |
| 2 | 1,460          | 29.20    | 100.156  | 523.95         | 98.370              | 326.260          | 582.376  |
| 3 | 1,460          | 29.20    | 100.156  | 554.40         | 100.845             | 258.077          | 617.634  |
| 4 | 1,460          | 29.20    | 100.156  | 600.25         | 103.455             | 154.903          | 672.348  |
| 5 | 1,460          | 29.20    | 100.156  | 651.00         | 106.560             | 0                | 773.396  |

| t | Reserves  | Premium   | Interest | Expected Death | Expected Disability | Expected Disability | Net Cash |
|---|-----------|-----------|----------|----------------|---------------------|---------------------|----------|
|   |           | less Exp. |          | Benefits       | Benefits            | Reserve             | Flow     |
| 2 | 173470.24 | 0         | 12142.92 | 30538.55       | 35522.820           | 117817.08           | 1734.70  |
| 3 | 149249.65 | 0         | 10447.48 | 31861.90       | 35498.025           | 90844.71            | 1492.50  |
| 4 | 115161.67 | 0         | 8061.32  | 33640.25       | 35410.725           | 53020.40            | 1151.62  |
| 5 | 67378.40  | 0         | 4716.49  | 36175.30       | 35245.800           | 0                   | 673.78   |

We now calculate the profit signature:

| t | $(t-1)p_{42}^{00}$ | $(t-1)p_{42}^{01}$ | $\Pr_t^{(0)}$ | $\Pr_t^{(1)}$   | $\Pi_t$       |
|---|--------------------|--------------------|---------------|-----------------|---------------|
| 0 | 1                  | 0                  | -692.00       |                 | -692.00       |
| 1 | 1                  | 0                  | 596.447575614 | 000000000000000 | 596.447575614 |
| 2 | 0.996438           | 0.002136           | 582.376303295 | 1734.702362     | 584.007203148 |
| 3 | 0.993031596582     | 0.003864363324     | 617.634345542 | 1492.4965462    | 619.097969171 |
| 4 | 0.989697441912     | 0.00527376749426   | 672.348211088 | 1151.6167165    | 671.494663393 |
| 5 | 0.986341721701     | 0.00642526842903   | 773.396000000 | 673.7839623     | 767.161985018 |

At risk discount rate i = 0.08, the NPV is  $596.447575614(1.08)^{-1} + 584.007203148(1.08)^{-2} + 619.097969171(1.08)^{-3} + 671.494663393(1.08)^{-4} + 767.161985018(1.08)^{-5} - 692 = 1868.10442859$ 

The EPV of premiums is

 $\frac{1460 + 1460 \times 0.996438(1.08)^{-1} + 1460 \times 0.993031596582(1.08)^{-2} + 1460 \times 0.989697441912(1.08)^{-3} + 1460 \times 0.986341721701(1.08)^{-4} = 6255.56952954}{0.986341721701(1.08)^{-4}} = 6255.56952954$ 

The profit margin is therefore  $\frac{1868.10442859}{6255.56952954} = 29.863059147\%$ .