# ACSC/STAT 4720, Life Contingencies II Fall 2017 <br> Toby Kenney <br> Homework Sheet 7 <br> Model Solutions 

## Basic Questions

1. An insurance company sells a 5-year annual life insurance policy to a life aged 54 , for whom the lifetable below is appropriate.

| $x$ | $l_{x}$ | $d_{x}$ |
| :---: | ---: | :---: |
| 54 | 10000.00 | 12.23 |
| 55 | 9987.77 | 13.47 |
| 56 | 9974.30 | 14.82 |
| 57 | 9959.48 | 16.31 |
| 58 | 9943.16 | 17.95 |

The annual gross premium is $\$ 1,252$. Initial expenses are $\$ 170$ plus $30 \%$ of the first premium. The death benefits are \$800,000. Renewal costs are 3\% of each subsequent premium. The interest rate is $i=0.05$
(a) Calculate the expected net cash-flows associated with this policy (assuming no reserve). [This is the profit vector for the policy.]
We calculate the following:

| $t$ | Premium <br> $($ at $t-1)$ | Expenses | Interest | Expected Death <br> Benefits | Net Cash <br> Flow |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 0 |  | 566.00 |  |  | -566.00 |
| 1 | 1,320 | 0.00 | 66.00 | 978.4 | 407.60 |
| 2 | 1,320 | 39.60 | 64.02 | 1078.91951857 | 265.50 |
| 3 | 1,320 | 39.60 | 64.02 | 1188.65484295 | 155.77 |
| 4 | 1,320 | 39.60 | 64.02 | 1310.10855988 | 34.31 |
| 5 | 1,320 | 39.60 | 64.02 | 1444.20888329 | -99.79 |

(b) Which of the following is the internal rate of return of the policy:
(i) $i=0.12429$
(ii) $i=0.17937$
(iii) $i=0.23581$
(iv) $i=0.24836$

The profit signature is calculated as follows.

| $t$ | $P$ (in force) | $\operatorname{Pr}_{t}$ | $\Pi_{t}$ |
| ---: | ---: | ---: | ---: |
| 0 | 1.000000 | -566.00 | -566.00 |
| 1 | 1.000000 | 407.60 | 407.60 |
| 2 | 0.998777 | 265.50048143 | 265.175774341 |
| 3 | 0.997430 | 155.76515705 | 155.364840596 |
| 4 | 0.995948 | 34.31144012 | 34.1724101646 |
| 5 | 0.994316 | -99.78888329 | -99.2216832774 |

We evaluate
$407.60(1+i)^{-1}+265.175774341(1+i)^{-2}+155.364840596(1+i)^{-3}+34.1724101646(1+i)^{-4}-99.2216832774(1+$ i) $)^{-5}-566$
for each given value of $i$.

| $i$ | NPV |
| :--- | :--- |
| 0.12429 | 81.803322898 |
| 0.17937 | 39.145101864 |
| 0.23581 | 0.003068023 |
| 0.24836 | -8.128575093 |

So the answer is (iii) $i=0.22125$.
2. An insurance company sells a 5-year annual life insurance policy to a life aged 32, for whom the lifetable below is appropriate.

| $x$ | $l_{x}$ | $d_{x}$ |
| :---: | ---: | :---: |
| 32 | 10000.00 | 2.14 |
| 33 | 9997.86 | 2.34 |
| 34 | 9995.52 | 2.56 |
| 35 | 9992.96 | 2.81 |
| 36 | 9990.15 | 3.08 |

The annual gross premium is $\$ 190$. Initial expenses are $\$ 60$ plus $20 \%$ of the first premium. The death benefits are $\$ 680,000$. Renewal costs are $2 \%$ of each subsequent premium. The interest rate is $i=0.06$. Reserves are calculated on the basis $i=0.04$, with mortality following the table.
(a) Calculate the reserves.

The expected present value of future benefits and future premiums in each year are given below:

| Year | EPV future benefits | EPV premiums | Reserve |
| ---: | ---: | ---: | ---: |
| 1 | 777.27534572 | 865.497741283 | 0 |
| 2 | 662.98823903 | 702.668021889 | 0 |
| 3 | 530.477868013 | 537.252486758 | 0 |
| 4 | 377.635678002 | 365.188116287 | 12.447561715 |
| 5 | 201.583174812 | 186.2 | 15.383174812 |

(b) Calculate the profit signature.

We first calculate the profit vector

| $t$ | Reserves | Premium <br> (at $t-1)$ | Expenses | Interest | Expected Death <br> Benefits | Change in <br> Reserves | Net Cash <br> Flow |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 0 |  |  | 98.00 |  |  |  | -98.00 |
| 1 | 0 | 190 | 0.00 | 11.400 | 145.52 | 0.00000000000 | 55.88000000 |
| 2 | 0 | 190 | 3.80 | 11.172 | 159.154058969 | 0.00000000000 | 38.217941031 |
| 3 | 0 | 190 | 3.80 | 11.172 | 174.158022794 | 12.447561715 | 10.766415491 |
| 4 | 12.447561715 | 190 | 3.80 | 11.9188537029 | 191.214615089 | 15.383174812 | 3.968625517 |
| 5 | 15.383174812 | 190 | 3.80 | 12.0949904887 | 209.646501804 | 0.0000000 | 4.031663497 |

The profit signature is then calculated as

| $t$ | $P$ (in force) | $\mathrm{Pr}_{t}$ | $\Pi_{t}$ |
| ---: | ---: | ---: | ---: |
| 0 | 1.000000 | -98.00 | -98.00 |
| 1 | 1.000000 | 55.88000000 | 55.88 |
| 2 | 0.999786 | 38.217941031 | 38.2097623916 |
| 3 | 0.999552 | 10.766415491 | 10.7615921369 |
| 4 | 0.999296 | 3.968625517 | 3.96583160464 |
| 5 | 0.999015 | 4.031663497 | 4.02769230846 |

(c) Calculate the profit margin at a risk discount rate of $i=0.08$.

At a risk discount rate of $i=0.08$, the NPV is
$55.88(1.08)^{-1}+38.2097623916(1.08)^{-2}+10.7615921369(1.08)^{-3}+3.96583160464(1.08)^{-4}+4.02769230846(1.08)^{-5}-98=0.6$
The NPV of premiums received is
$190\left(1.000000+0.999786(1.08)^{-1}+0.999552(1.08)^{-2}+0.999296(1.08)^{-3}+0.999015(1.08)^{-4}\right)=818.949730942$
so the profit margin is $\frac{0.6985364851}{818.949730942}=0.085296625508 \%$.
3. For the policy in Question 2:
(a) Calculate the reserves and profit signature for a general premium. [You may assume that $P$ is such that the reserves are zero in Years 1 and 2.]

> The reserve in Year 3 is $680000\left(\frac{2.56}{9995.52}(1.04)^{-1}+\frac{2.81}{9995.52}(1.04)^{-2}+\frac{3.08}{9995.52}(1.04)^{-3}\right)-0.98 P\left(1+\frac{9992.96}{9995.52}(1.04)^{-1}+\frac{9990.15}{9995.52}(1\right.$ $530.477868013-2.82764466716 P$
> The reserve in Year 4 is $680000\left(\frac{2.81}{9992.96}(1.04)^{-1}+\frac{3.08}{9992.96}(1.04)^{-2}\right)-0.98 P\left(1+\frac{9990.15}{9992.96}(1.04)^{-1}\right)=377.635678003-$ $1.9220427173 P$.

The reserve in Year 5 is
$680000\left(\frac{3.08}{9990.15}(1.04)^{-1}\right)-0.98 P=201.583174811-0.98 P$

The profit vector is then

| $t$ | Reserves | Prem | Exp. | Interest | Exp. D. <br> Benefits | Exp. Res. <br> Payment | Net Cash <br> Flow |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 0 |  |  |  | $60+0.2 P$ |  |  |  |
| 1 | 0 | $P$ | 0.00000 | $0.06 P$ | 145.52 | 0.00000000000 | $1.06 P-0.2 P$ |
| 2 | 0 | $P$ | $0.02 P$ | $0.0588 P$ | 159.154 | $530.354-2.8270 P$ | $3.86578285668 P-689.507768591$ |
| 3 | $530.478-2.828 P$ | $P$ | $0.02 P$ | $31.829-0.1109 P$ | 174.158 | $377.539-1.9215 P$ | $10.60955736-0.03695289336 P$ |
| 4 | $377.636-1.922 P$ | $P$ | $0.02 P$ | $22.658-0.0565 P$ | 191.215 | $201.526-0.97972 P$ | $7.496028783-0.01856528034 P$ |
| 5 | $201.583-0.98 P$ | $P$ | $0.02 P$ | 12.095 | 209.647 |  | 4.031663496 |

The profit signature is then calculated as

| $t$ | $P($ in force $)$ | $\mathrm{Pr}_{t}$ | $\Pi_{t}$ |
| ---: | ---: | ---: | ---: |
| 0 | 1.000000 | $-60-0.2 P$ | $-60-0.2 P$ |
| 1 | 1.000000 | $1.06 P-145.52$ | $1.06 P-145.52$ |
| 2 | 0.999786 | $3.86578285668 P-689.507768591$ | $3.86495557915 P-689.360213929$ |
| 3 | 0.999552 | $10.60955736-0.03695289336 P$ | $10.6048042783-0.0369363384638 P$ |
| 4 | 0.999296 | $7.496028783-0.01856528034 P$ | $7.49075157874-0.0185522103826 P$ |
| 5 | 0.999015 | 4.031663496 | 4.02769230746 |

(b) Calculate the premium that gives an internal rate of return of $i=0.12$.

At risk discount rate $i=0.12$, the NPV is $(1.06 P-145.52)(1.12)^{-1}+(3.86495557915 P-689.360213929)(1.12)^{-2}+$ $(10.6048042783-0.0369363384638 P)(1.12)^{-3}+(7.49075157874-0.0185522103826 P)(1.12)^{-4}+(4.02769230746)(1.12)^{-5}-$ $60-0.2 P=3.78946667489 P-724.888094352$
Setting this equal to zero gives $P=\frac{724.888094352}{3.7894667489}=\$ 191.29$
4. For a 5-year term insurance policy sold to a life aged 39, with the following lifetable:

| $x$ | $l_{x}$ | $d_{x}$ |
| :---: | ---: | ---: |
| 39 | 10000.00 | 9.64 |
| 40 | 9990.36 | 10.71 |
| 41 | 9979.65 | 11.90 |
| 42 | 9967.75 | 13.23 |
| 43 | 9954.52 | 14.70 |

an actuary performs the following profit test without reserves:

| Year | Premium | Expenses | Interest | Expected Death Benefits | $P r_{t}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| 0 |  | 200 |  |  | -200 |
| 1 | 900 | 0 | 36.00 | 771.00 | 165.00 |
| 2 | 900 | 18 | 35.28 | 857.90 | 59.38 |
| 3 | 900 | 18 | 35.28 | 954.19 | -36.91 |
| 4 | 900 | 18 | 35.28 | 1061.76 | -144.48 |
| 5 | 900 | 18 | 35.28 | 1181.36 | -264.08 |

Calculate the reserves needed to ensure that all cash flows are non-negative.
We work backwards. In the final year, the reserve needed is $264.08(1.04)^{-1}=253.923076923$. The expected reserve payment at the end of Year 4 is therefore $253.923076923 \times \frac{9954.52}{9967.75}=253.58604978$. This makes the net cash flow for Year $4-398.06604978$. The reserve for Year 4 is therefore $398.06604978(1.04)^{-1}=382.755817096$. The expected reserve payment at the end of Year 3 is therefore $382.755817096 \times \frac{9967.75}{9979.65}=382.299408883$.

This makes the net cash flow at the end of Year $3-419.209408883$. The reserve for Year 3 is therefore $419.209408883(1.04)^{-1}=403.08597008$. The expected reserve payment at the end of Year 2 is therefore $403.08597008 \frac{9979.65}{9990.36}=402.653848441$. The net cash flow for Year 2 is therefore -343.273848441 , so the reserve for Year 2 is $343.273848441(1.04)^{-1}=330.071008116$. The expected reserve payment at the end of Year 1 is $330.071008116 \times 0.999036=329.752819664$. The net cash flow at the end of Year 1 is therefore -164.752819664 . The reserve for Year 1 is therefore $164.752819664(1.04)^{-1}=158.416172754$
In summary, the reserves are:

| Year | Reserve |
| :--- | ---: |
| 1 | 158.42 |
| 2 | 330.07 |
| 3 | 403.09 |
| 4 | 382.76 |
| 5 | 253.92 |

## Standard Questions

5. An insurer sells a 5-year disability income protection policy for a life aged 42. The transition probabilities are given in the following table:

| $x$ | $p_{x}^{01}$ | $p_{x}^{02}$ | $p_{x}^{10}$ | $p_{x}^{12}$ |
| :--- | :--- | :--- | :--- | :--- |
| 42 | 0.002136 | 0.001426 | 0.126260 | 0.082503 |
| 43 | 0.002186 | 0.001497 | 0.123351 | 0.087253 |
| 44 | 0.002241 | 0.001584 | 0.120121 | 0.091034 |
| 45 | 0.002299 | 0.001715 | 0.116980 | 0.096115 |
| 46 | 0.002368 | 0.001860 | 0.113402 | 0.103358 |

The probability of being in each state at the start of each year is

| $t$ | ${ }_{t} p_{42}^{00}$ | ${ }_{t} p_{42}^{01}$ |
| :---: | :--- | :--- |
| 1 | 0.996438 | 0.002136 |
| 2 | 0.993031596582 | 0.003864363324 |
| 3 | 0.989697441912 | 0.00527376749426 |
| 4 | 0.986341721701 | 0.00642526842903 |
| 5 | 0.982900107192 | 0.00736818444134 |

The policy pays a benefit of $\$ 45,000$ at the end of any year if the life is disabled at that time (State 1), and pays a death benefit of $\$ 350,000$ at the end of the year if the life is dead (State 2). The interest rate is $i=0.07$. Initial expenses are $\$ 400$ plus $20 \%$ of the first premium. Renewal expenses are $2 \%$ of each subsequent premium. The premium is $\$ 1,460$ at the start of each year. Use a profit test to calculate the reserves for each year in each state using a reserve rate of $i=0.06$ and calculate the profit margin at a risk discount rate of $i=0.08$.

We first perform a profit test in each state without reserves:

## Healthy

| $t$ | Premium <br> $($ at $t-1)$ |  | Expenses | Interest | Expected Death <br> Benefits | Expected Disability <br> Benefits |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 0 |  | 692.00 |  |  |  | Net Cash <br> Flow |
| 1 | 1,460 | 0.00 | 102.200 | 499.10 | 96.120 | 966.00 |
| 2 | 1,460 | 29.20 | 100.156 | 523.95 | 98.370 | 908.636 |
| 3 | 1,460 | 29.20 | 100.156 | 554.40 | 100.845 | 875.711 |
| 4 | 1,460 | 29.20 | 100.156 | 600.25 | 103.455 | 827.251 |
| 5 | 1,460 | 29.20 | 100.156 | 651.00 | 106.560 | 773.396 |

## Disabled

| $t$ | Premium <br> $($ at $t-1)$ | Expenses | Interest | Expected Death <br> Benefits | Expected Disability <br> Benefits | Net Cash <br> Flow |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 2 | 0 | 0 | 0 | 30538.55 | 35522.820 | -66061.370 |
| 3 | 0 | 0 | 0 | 31861.90 | 35498.025 | -67359.925 |
| 4 | 0 | 0 | 0 | 33640.25 | 35410.725 | -69050.975 |
| 5 | 0 | 0 | 0 | 36175.30 | 35245.800 | -71421.100 |

We now work backwards to calculate the reserves:

| Year | Healthy <br> Reserves | Disabled <br> Reserves | Expected Healthy <br> Reserve Payment | Expected Disabled <br> Reserve Payment |
| :--- | :--- | :--- | :--- | :--- |
| 5 | 0 | 67378.3962264 |  |  |
| 4 | 0 | 115161.671588 | 154.902932924 | 53020.3968825 |
| 3 | 0 | 149249.654551 | 258.077306029 | 90844.7088238 |
| 2 | 0 | 173470.236136 | 326.259744848 | 117817.080304 |
| 1 | 0 | N/A | 370.532424386 | N/A |

We add these reserves for the disabled state to the profit test (since reserves in the healthy state are all zero, we do not include them).

## Healthy

| $t$ | Premium <br> $($ at $t-1)$ | Expenses | Interest | Expected Death <br> Benefits | Expected Disability <br> Benefits | Expected Reserve <br> Payments | Net Cash <br> Flow |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 0 |  | 692.00 |  |  | -692.00 |  |  |
| 1 | 1,460 | 0.00 | 102.200 | 499.10 | 96.120 | 370.532 | 596.448 |
| 2 | 1,460 | 29.20 | 100.156 | 523.95 | 98.370 | 326.260 | 582.376 |
| 3 | 1,460 | 29.20 | 100.156 | 554.40 | 100.845 | 258.077 | 617.634 |
| 4 | 1,460 | 29.20 | 100.156 | 600.25 | 103.455 | 154.903 | 672.348 |
| 5 | 1,460 | 29.20 | 100.156 | 651.00 | 106.560 | 0 | 773.396 |

Disabled

| $t$ | Reserves | Premium <br> less Exp. | Interest | Expected Death <br> Benefits | Expected Disability <br> Benefits | Expected Disability <br> Reserve | Net Cash <br> Flow |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 2 | 173470.24 | 0 | 12142.92 | 30538.55 | 35522.820 | 117817.08 | 1734.70 |
| 3 | 149249.65 | 0 | 10447.48 | 31861.90 | 35498.025 | 90844.71 | 1492.50 |
| 4 | 115161.67 | 0 | 8061.32 | 33640.25 | 35410.725 | 53020.40 | 1151.62 |
| 5 | 67378.40 | 0 | 4716.49 | 36175.30 | 35245.800 | 0 | 673.78 |

We now calculate the profit signature:

| $t$ | ${ }_{(t-1)} p_{42}^{00}$ | $(t-1) p_{42}^{01}$ | $\operatorname{Pr}_{t}^{(0)}$ | $\operatorname{Pr}_{t}^{(1)}$ | $\Pi_{t}$ |
| :--- | :--- | :--- | ---: | ---: | ---: |
| 0 | 1 | 0 | -692.00 |  | -692.00 |
| 1 | 1 | 0 | 596.447575614 | 00000000000000 | 596.447575614 |
| 2 | 0.996438 | 0.002136 | 582.376303295 | 1734.702362 | 584.007203148 |
| 3 | 0.993031596582 | 0.003864363324 | 617.634345542 | 1492.4965462 | 619.097969171 |
| 4 | 0.989697441912 | 0.00527376749426 | 672.348211088 | 1151.6167165 | 671.494663393 |
| 5 | 0.986341721701 | 0.00642526842903 | 773.396000000 | 673.7839623 | 767.161985018 |

At risk discount rate $i=0.08$, the NPV is $596.447575614(1.08)^{-1}+584.007203148(1.08)^{-2}+619.097969171(1.08)^{-3}+$ $671.494663393(1.08)^{-4}+767.161985018(1.08)^{-5}-692=1868.10442859$
The EPV of premiums is
$1460+1460 \times 0.996438(1.08)^{-1}+1460 \times 0.993031596582(1.08)^{-2}+1460 \times 0.989697441912(1.08)^{-3}+1460 \times$ $0.986341721701(1.08)^{-4}=6255.56952954$
The profit margin is therefore $\frac{1868.10442859}{6255.56952954}=29.863059147 \%$.

