ACSC/STAT 4720, Life Contingencies II<br>Fall 2018<br>Toby Kenney<br>Homework Sheet 7<br>Model Solutions

## Basic Questions

1. An insurance company sells a 5-year annual life insurance policy to a life aged 36, for whom the lifetable below is appropriate.

| $x$ | $l_{x}$ | $d_{x}$ |
| :---: | ---: | ---: |
| 36 | 10000.00 | 9.64 |
| 37 | 9990.36 | 10.13 |
| 38 | 9980.23 | 10.68 |
| 39 | 9969.55 | 11.30 |
| 40 | 9958.25 | 11.98 |

The annual gross premium is $\$ 225.40$. Initial expenses are $\$ 190$ plus $40 \%$ of the first premium. The death benefits are \$500,000. Renewal costs are 3\% of each subsequent premium. The interest rate is $i=0.04$
(a) Calculate the expected net cash-flows associated with this policy (assuming no reserve). [This is the profit vector for the policy.]
We conduct the following profit test:

| Year | Premium | Expenses | Interest | Expected Death Benefits | $\operatorname{Pr}_{t}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| 0 |  | 440.16 |  |  | -440.16 |
| 1 | 625.40 | 0 | 25.016 | 482 | 168.416 |
| 2 | 625.40 | 18.762 | 24.26552 | 506.988737143 | 123.914782857 |
| 3 | 625.40 | 18.762 | 24.26552 | 535.057809289 | 95.845710711 |
| 4 | 625.40 | 18.762 | 24.26552 | 566.725679695 | 64.177840305 |
| 5 | 625.40 | 18.762 | 24.26552 | 601.511309718 | 29.392210282 |

(b) Which of the following is the internal rate of return of the policy:
(i) $i=0.0940$
(ii) $i=0.1244$
(iii) $i=0.1576$
(iv) $i=0.1694$

We first compute the profit signature

| Year | $\operatorname{Pr}_{t}$ | P (in force) | $\Pi_{t}$ |
| :--- | ---: | ---: | ---: |
| 0 | -440.16 | 1 | -440.16 |
| 1 | 168.416 | 1 | 168.416 |
| 2 | 123.914782857 | 0.999036 | 123.795329006 |
| 3 | 95.845710711 | 0.998023 | 95.6562237409 |
| 4 | 64.177840305 | 0.996955 | 63.9824187813 |
| 5 | 29.392210282 | 0.995825 | 29.2694978041 |

The NPV at interest rate $i$ is therefore
$168.416(1+i)^{-1}+123.795329006(1+i)^{-2}+95.6562237409(1+i)^{-3}+63.9824187813(1+i)^{-4}+29.2694978041(1+i)^{-5}-440.16$
Substituting the given values of $i$ we get:

| $i$ | NPV |
| :--- | ---: |
| 0.04002 | 0.00312808 |
| (i) 0.0940 | -46.377043459 |
| (ii) 0.1244 | -68.853852347 |
| (iii) 0.1576 | -90.914432701 |
| (iv) 0.1694 | -98.198168206 |

We see that none of the values given is the true rate of return, which is $i=0.04002$.
2. An insurance company sells a 5-year annual life insurance policy to a life aged 40, for whom the lifetable below is appropriate.

| $x$ | $l_{x}$ | $d_{x}$ |
| :---: | ---: | ---: |
| 40 | 10000.00 | 6.63 |
| 41 | 9993.37 | 7.37 |
| 42 | 9986.00 | 8.20 |
| 43 | 9977.80 | 9.12 |
| 44 | 9968.68 | 10.16 |

The annual gross premium is $\$ 280$. Initial expenses are $\$ 80$ plus $25 \%$ of the first premium. The death benefits are $\$ 300,000$. Renewal costs are 2\% of each subsequent premium. The interest rate is $i=0.05$. Reserves are calculated on the basis $i=0.03$, with mortality following the table.
(a) Calculate the reserves.

On the reserve basis, we compute:

| Year | $\ddot{a}_{t: \overline{5-t} \mid}$ | $A_{t: \overline{5-t} \mid}^{1}$ | Reserve |
| ---: | ---: | ---: | ---: |
|  | 4.7103207233 | 0.00377550937872 | 0 |
| 3.8241657669 | 0.00322791476757 | 0 |  |
|  | 2.91103759799 | 0.00258917274172 | 0 |
|  | 1.96998637947 | 0.00184721515452 | 13.600283849 |
|  | 1 | 0.000989506902609 | 22.452070783 |

(b) Calculate the profit signature.

We conduct the following profit test:

| Year | Initial <br> Reserves | Premium | Expenses | Interest | Expected Death <br> Benefits | Expected Res. <br> Payments | $\operatorname{Pr}_{t}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 0 |  |  |  | 150 |  |  |  |
| 1 | 0 | 280 | 0 | 14 | 198.9 | 0 | -150 |
| 2 | 0 | 280 | 5.4 | 13.73 | 221.246686553 | 0 | 67.083313447 |
| 3 | 0 | 280 | 5.4 | 13.73 | 246.344882836 | 13.5891159812 | 28.3960011828 |
| 4 | 13.600283849 | 280 | 5.4 | 14.4100141925 | 274.20874341 | 22.4315489359 | 5.9700056961 |
| 5 | 22.452070783 | 280 | 5.4 | 14.8526035392 | 305.757632906 | 0 | 6.147041416 |

The profit signature is then calculated as follows:

| Year | $\operatorname{Pr}_{t}$ | P (in force) | $\Pi_{t}$ |
| :--- | ---: | ---: | ---: |
| 0 | -150 | 1 | -150 |
| 1 | 95.1 | 1 | 95.1 |
| 2 | 67.083313447 | 0.999337 | 67.0388372102 |
| 3 | 28.3960011828 | 0.998600 | 28.3562467811 |
| 4 | 5.9700056961 | 0.997780 | 5.95675228345 |
| 5 | 6.147041416 | 0.996868 | 6.12778888229 |

(c) Calculate the profit margin at a risk discount rate of $i=0.08$.

At risk discount rate $i=0.08$, the NPV is

$$
95.1(1.08)^{-1}+67.04(1.08)^{-2}+28.36(1.08)^{-3}+5.96(1.08)^{-4}+6.13(1.08)^{-5}-150=26.589516995
$$

The EPV of premiums received is

$$
280\left(1+0.999337(1.08)^{-1}+0.998600(1.08)^{-2}+0.997780(1.08)^{-3}+0.996868(1.08)^{-4}\right)=1205.74951161
$$

The profit margin is therefore $\frac{26.589516995}{1205.74951161}=2.2052 \%$.
3. For the policy in Question 2:
(a) Calculate the reserves and profit signature for a general premium. [You may assume that $P$ is such that the reserves are zero in Years 1, 2 and 3.]
The reserves in Years 4 and 5 are $554.164546356-1.93058665188 P$ and $296.852070783-0.98 P$ respectively.
The profit test for premium $P$ becomes

| Year | Initial <br> Reserves | Premium | Expenses | Interest | Expected Death <br> Benefits | Expected Res. <br> Payments |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 0 |  |  | $80+0.25 P$ |  |  | $-80-0.25 P$ |  |
| 1 | 0 | $P$ | 0 | $0.05 P$ | 198.9 | 0 | $1.05 P-198.9$ |
| 2 | 0 | $P$ | $0.02 P$ | $0.049 P$ | 221.246686553 | $1.029 P-221.25$ |  |
| 3 | $P$ | $0.02 P$ | $0.049 P$ | 246.344882836 | $553.71-1.9290 P$ | $2.9580 P-800.05$ |  |
| 4 | $554.16-1.9306 P$ | $P$ | $0.02 P$ | $27.708-0.0475 P$ | 274.20874341 | $296.58-0.9791 P$ | $11.08-0.0190 P$ |
| 5 | $296.85-0.98 P$ | $P$ | $0.02 P$ | 14.843 | 305.757632906 | 0 | 5.937041416 |

The profit signature is then calculated as follows:

| Year | $\mathrm{Pr}_{t}$ | P (in force) | $\Pi_{t}$ |
| :--- | ---: | ---: | ---: |
| 0 | $-80-0.25 P$ | 1 | $-80-0.25 P$ |
| 1 | $1.05 P-198.9$ | 1 | $1.05 P-198.9$ |
| 2 | $1.029 P-221.246686553$ | 0.999337 | $1.028317773 P-221.1$ |
| 3 | $2.9580013514 P-800.054377191$ | 0.998600 | $2.95386014951 P-798.934301063$ |
| 4 | $11.083290926-0.019011733036 P$ | 0.997780 | $11.0586860201-0.0189695269887 P$ |
| 5 | 5.937041416 | 0.996868 | 5.91844660229 |

(b) Calculate the premium that gives an internal rate of return of $i=0.14$.

At risk discount rate $i=0.14$, the NPV is

$$
\begin{aligned}
&(1.05 P-198.9)(1.14)^{-1}+(1.0283 P-221.1)(1.14)^{-2}+(2.9539 P-798.93)(1.14)^{-3}+(11.06-0.01897 P)(1.14)^{-4} \\
&+(5.92)(1.14)^{-5}-(80+0.25 P) \\
&=3.44484974781 P-954.239365696
\end{aligned}
$$

To get an i.r.r. of $i=0.14$, we need this to equal 0 . That is, we need to solve

$$
\begin{aligned}
3.44484974781 P-954.239365696 & =0 \\
P & =\frac{954.239365696}{3.44484974781} \\
& =277.00
\end{aligned}
$$

4. For a 5 -year term insurance policy sold to a life aged 52, with the following lifetable:

| $x$ | $l_{x}$ | $d_{x}$ |
| :---: | ---: | :---: |
| 52 | 10000.00 | 30.46 |
| 53 | 9969.54 | 33.90 |
| 54 | 9935.64 | 37.72 |
| 55 | 9897.92 | 41.96 |
| 56 | 9855.95 | 46.67 |

an actuary performs the following profit test without reserves:

| Year | Premium | Expenses | Interest | Expected Death Benefits | $P r_{t}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| 0 |  | 200 |  |  | -200 |
| 1 | 1700 | 0 | 102.00 | 1370.70 | 431.30 |
| 2 | 1700 | 54 | 99.24 | 1530.16 | 215.08 |
| 3 | 1700 | 54 | 99.24 | 1708.40 | 36.84 |
| 4 | 1700 | 54 | 99.24 | 1907.67 | -162.43 |
| 5 | 1700 | 54 | 99.24 | 2130.84 | -385.60 |

Calculate the reserves needed to ensure that all cash flows are non-negative.
From the interest in the profit test, we see that the interest rate is $i=\frac{102}{1700}=0.06$.
For Year 5, the reserve needed is $385.60(1.06)^{-1}=363.773584906$. The expected reserve payment in Year 4 is therefore $\frac{9855.95}{9897.92} \times 363.773584906=362.231081293$. The expected loss in Year 4 is therefore $162.43+362.231081293=524.661081293$. The reserve in Year 4 is $524.661081293(1.06)^{-1}=494.963284239$. The expected reserve payment in Year 3 is therefore $\frac{9897.92}{9935.64} \times 494.963284239=493.084188873$. The loss in Year 3 is $493.084188873-36.84=456.244188873$. The reserve for Year 3 is therefore $456.244188873(1.06)^{-1}=$ 430.419046107. The expected reserve payment in Year 2 is therefore $\frac{9935.64}{9969.54} \times 430.419046107=428.95546748$. Therefore, the expected loss is $428.95546748-215.08=213.87546748$. This means the reserve in Year 2 is $213.87546748(1.06)^{-1}=201.769308943$ and the expected reserve payment in Year 1 is $0.996954 \times 201.769308943=$ 201.154719628.

The new table with reserves is

| Year | Initial <br> Reserves | Premium | Expenses | Interest | Expected Death <br> Benefits | Expected Reserve <br> Payments | $\operatorname{Pr}_{t}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 0 |  | 200 |  |  | -200 |  |  |
| 1 | 0 | 1700 | 0 | 102.00 | 1370.70 | 201.15 | 230.15 |
| 2 | 201.77 | 1700 | 54 | 110.87 | 1530.16 | 428.96 | 0 |
| 3 | 430.42 | 1700 | 54 | 124.59 | 1708.40 | 493.08 | 0 |
| 4 | 494.96 | 1700 | 54 | 128.46 | 1907.67 | 362.23 | 0 |
| 5 | 363.77 | 1700 | 54 | 120.59 | 2130.84 | 0 | 0 |

## Standard Questions

5. An insurer sells a 5-year disability income protection policy for a life aged 48. The transition probabilities are given in the following table:

| $x$ | $p_{x}^{01}$ | $p_{x}^{02}$ | $p_{x}^{10}$ | $p_{x}^{12}$ |
| :--- | :--- | :--- | :--- | :--- |
| 48 | 0.002032 | 0.001362 | 0.13453 | 0.06150 |
| 49 | 0.002143 | 0.001481 | 0.13264 | 0.07404 |
| 50 | 0.002305 | 0.001635 | 0.13007 | 0.08787 |
| 51 | 0.002521 | 0.001810 | 0.12635 | 0.10318 |
| 52 | 0.002730 | 0.002024 | 0.12395 | 0.12466 |

The probability of being in each state at the end of each year is

| $t$ | ${ }_{t} p_{48}^{00}$ | ${ }_{t} p_{48}^{01}$ |
| :---: | :--- | :--- |
| 1 | 0.996606 | 0.001362 |
| 2 | 0.993174955536 | 0.002556475326 |
| 3 | 0.989594366957 | 0.00362315814575 |
| 4 | 0.985766219786 | 0.00458270046075 |
| 5 | 0.981647912899 | 0.00543858612805 |

The policy pays a benefit of $\$ 35,000$ at the end of any year if the life is disabled at that time (State 1), and pays a death benefit of $\$ 540,000$ at the end of the year if the life is dead (State 2). The interest rate is $i=0.04$. Initial expenses are $\$ 600$ plus $30 \%$ of the first premium. Renewal expenses are $2.5 \%$ of each subsequent premium. The premium is $\$ 1,960$ at the start of each year. Use a profit test to calculate the reserves for each year in each state using a reserve rate of $i=0.05$ and calculate the profit margin at a risk discount rate of $i=0.12$.

First we perform a profit test without reserves at the reserve rate $i=0.05$ in the healthy state:

| Year | Premium | Expenses | Interest | Expected Death <br> Benefits | Expected Dis <br> Benefits | $\operatorname{Pr}_{t}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| 0 |  | 1188 |  |  | -1188 |  |
| 1 | 1960 | 0 | 98 | 735.48 | 71.12 | 1251.4 |
| 2 | 1960 | 49 | 95.55 | 799.74 | 75.005 | 1131.805 |
| 3 | 1960 | 49 | 95.55 | 882.90 | 80.675 | 1042.975 |
| 4 | 1960 | 49 | 95.55 | 977.40 | 88.235 | 940.915 |
| 5 | 1960 | 49 | 95.55 | 1092.96 | 95.550 | 818.04 |

and in the disabled state:

| Year | Premium | Expenses | Interest | Expected Death <br> Benefits | Expected Dis <br> Benefits | $\operatorname{Pr}_{t}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| 2 | 0 | 0 | 0 | 39981.60 | 27766.20 | -67747.80 |
| 3 | 0 | 0 | 0 | 47449.80 | 27372.10 | -74821.90 |
| 4 | 0 | 0 | 0 | 55717.20 | 26966.45 | -82683.65 |
| 5 | 0 | 0 | 0 | 67316.40 | 26298.65 | -93615.05 |

Now we compute the reserve payments in both states:

|  | Healthy |  |  |  | Disabled |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Year | Loss without <br> Reserves | Reserve | Expected Reserve <br> Payment | Loss without <br> Reserves | Reserve | Expected Reserve <br> Payment |
| 1 | -1251.4 | 0 | 271.706061121 |  |  |  |
| 2 | -1131.805 | 0 | 264.563114963 | 67747.80 | 199490.500089 | 141717.225093 |
| 3 | -1042.975 | 0 | 235.714976707 | 74821.90 | 178638.160002 | 112748.168002 |
| 4 | -940.915 | 0 | 161.374514762 | 82683.65 | 144168.181472 | 68692.9405462 |
| 5 | -818.04 | 0 | 0 | 93615.05 | 89157.190476 | 0 |

With these reserves, we adjust the profit tests, also using the interest rate $i=0.04$. In the healthy state:

| Year | Premium | Expenses | Interest | Expected Death <br> Benefits | Expected Dis <br> Benefits | Expected Res. <br> Payments | $\operatorname{Pr}_{t}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 0 |  | 1188 |  |  | -1188 |  |  |
| 1 | 1960 | 0 | 78.40 | 735.48 | 71.12 | 271.706061121 | 960.093938879 |
| 2 | 1960 | 49 | 76.44 | 799.74 | 75.005 | 264.563114963 | 848.131885037 |
| 3 | 1960 | 49 | 76.44 | 882.90 | 80.675 | 235.714976707 | 788.150023293 |
| 4 | 1960 | 49 | 76.44 | 977.40 | 88.235 | 161.374514762 | 760.430485238 |
| 5 | 1960 | 49 | 76.44 | 1092.96 | 95.550 | 0 | 798.93 |

and in the disabled state:

| Year | Initial <br> Reserve | Premium | Expenses | Interest | Expected Death <br> Benefits | Expected Dis <br> Benefits | Expected Res. <br> Payment | $\operatorname{Pr}_{t}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

The profit signature is then calculated as follows:

|  | Healthy |  | Disabled |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Year | $\mathrm{Pr}_{t}$ | P (in force) | $\mathrm{Pr}_{t}$ | P (in force) | $\Pi_{t}$ |  |
| 0 | -1188 | 1 | 0 | 0 | -1188 |  |
| 1 | 960.093938879 | 1 | - | 0 | 960.093938879 |  |
| 2 | 848.131885037 | 0.996606 | -1994.905 | 0.001362 | 842.536264809 |  |
| 3 | 788.150023293 | 0.993174955536 | -1786.3816 | 0.002556475326 | 778.204023857 |  |
| 4 | 760.430485238 | 0.989594366957 | -1441.6818152 | 0.00362315814575 | 747.294283442 |  |
| 5 | 798.93 | 0.985766219786 | -891.571905 | 0.00458270046075 | 783.472398994 |  |

At risk discount rate $i=0.12$, the NPV is
$960.09(1.12)^{-1}+842.54(1.12)^{-2}+778.20(1.12)^{-3}+747.29(1.12)^{-4}+783.47(1.12)^{-5}-1188=1814.28404293$

The EPV of premiums is

$$
1960\left(1+0.996606(1.12)^{-1}+0.993175(1.12)^{-2}+0.989594(1.12)^{-3}+0.985766(1.12)^{-4}\right)=7864.35448394
$$

Therefore the profit margin is $\frac{1814.28404293}{7864.35448394}=23.0697 \%$.

